



TRIPLE A REGIONAL DEAL AWARDS 2011

Best deals – Equity/Equity-linked

Best equity deal/Best IPO

Citic Securities US\$1.83 billion Hong Kong IPO

Sole global coordinator: **Citic Securities**

Joint sponsors: **Citic Securities, CCB International, ICBC International**

Joint bookrunners: **ABC International, Bank of Communications International, BOC International, CCB International, Citic Securities, ICBC International,**

Joint international coordinators: **Bank of America Merrill Lynch (BoAML), CLSA, Morgan Stanley, HSBC**

Best GDR

China Steel US\$826 million GDR offering

Joint global coordinators and joint bookrunners:

Credit Suisse, J.P. Morgan

Best mid-cap equity

Far East Horizon US\$757.3 million IPO

Joint global coordinators and joint sponsors: **CICC, Morgan Stanley, UBS**

Joint bookrunners and joint lead managers: **CICC, Morgan Stanley, HSBC, UBS**

Best small-cap equity

Tenfu Tea US\$185 million IPO

Joint sponsors, joint global coordinators, joint bookrunners and joint lead managers: **CICC, Credit Suisse, Polaris Securities (Hong Kong)**

Best block trade

US\$2.1 billion overnight block for Petronas International's 14.9% holding in Cairn India

Sole bookrunner: **BoAML**

Best secondary offering/ rights issue

Bank Mandiri's US\$ 1.3 billion rights issue

Joint global coordinators: **BoAML, Deutsche Bank, Danareksa Sekuritas, Mandiri Sekuritas**

Joint bookrunners: **BoAML, Deutsche Bank, Citi, CLSA, Danareksa Sekuritas, Mandiri Sekuritas**

Best equity-linked deal

Temasek Holdings' S\$790 million (US\$622 million) exchangeable bonds into Standard Chartered Bank

Sole bookrunner: **BoAML**



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Best deals – Fixed income

Best bond/Best new bond	Pertamina US\$1 billion ten-year bonds and US\$500 million 30-year bonds Rating adviser: Credit Suisse Joint bookrunners: Citi, Credit Suisse, HSBC
Best sovereign bond	Republic of Indonesia US\$2.5 billion ten-year bonds Joint bookrunners: Deutsche Bank, J.P. Morgan, UBS
Best corporate bond/ Best high-yield bond	Vedanta Resources US\$1.65 billion dual tranche bonds Joint global coordinators: Barclays Capital, Citi, Credit Suisse, Royal Bank of Scotland (RBS), Standard Chartered Bank Joint bookrunners: Barclays Capital, Citi, Credit Suisse, Goldman Sachs, Morgan Stanley, RBS, Standard Chartered Bank
Best bank capital bond	ICBC (Asia) 1.5 billion renminbi Basel III-compliant tier 2 notes Joint global coordinators: HSBC, ICBC International Joint bookrunners: Bank of China, Credit Suisse, DBS Bank, Goldman Sachs, HSBC, ICBC International
Best investment-grade bond	Korea National Oil Corporation US\$1 billion five-year fixed-rate notes Joint bookrunners: Barclays Capital, BoAML, HSBC, Korea Development Bank, RBS
Best local currency bond	Cheung Kong (Holdings) S\$500 million senior perpetual securities Joint bookrunners: DBS Bank, J.P. Morgan
Best liability management	True Move Company US\$690 million debt tender and consent solicitation Sole dealer manager: Deutsche Bank
Best project finance deal	AES-VCM Mong Duong Power US\$1.95 billion project financing Financial adviser: HSBC Bookrunning mandated lead arrangers: BNP Paribas, Crédit Agricole CIB, HSBC, ING, Natixis, Société Générale, Sumitomo Mitsui Banking Corporation Mandated lead arrangers: Mizuho Corporate Bank, Standard Chartered Bank, UniCredit Lead arrangers: Crédit Industriel et Commercial, DZ Bank



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Best deals – Structured finance/M&A

Best cross-border M&A

Maybank US\$1.5 billion acquisition of Kim Eng Holdings

Financial advisers: **Maybank Investment Bank, Nomura, TC Capital**

Independent financial adviser: **J.P. Morgan**

Best domestic M&A

Hyundai Engineering & Construction US\$4.4 billion sale to Hyundai Motor Group

Financial advisers: **BoAML, Goldman Sachs, Korea Development Bank, Woori Finance Holdings**

Best syndicated loan

Sinopec Canada Energy/Sinopec Century Bright Capital Investment US\$5 billion loan

Mandated lead arrangers, underwriters and bookrunners:

ANZ, Bank of Tokyo-Mitsubishi UFJ, Citi, HSBC, Mizuho, United Overseas Bank

Mandated lead arrangers: **BoAML, J.P. Morgan,**

Oversea-Chinese Banking Corporation, Sumitomo Mitsui Banking Corporation, Westpac Banking Corporation

Best acquisition financing

Home Inns and Hotel Management US\$240 million syndicated term loan facility

Mandated lead arrangers, underwriters and bookrunners:

Credit Suisse, J.P. Morgan

Mandated lead arrangers: **BNP Paribas, Chinatrust, Crédit Agricole CIB, Natixis, Shinhan Bank**

Lead arranger: **ICBC**

Best cross-border securitization

Silver Oak US\$1 billion CMBS

Sole dealer manager on tender offer and consent solicitation: **HSBC**

Joint lead arrangers: **DBS Bank, HSBC, Standard Chartered Bank**

Best domestic securitization

Sabana Shariah-compliant Industrial Reit S\$132 million Islamic securitization facility

Sole structuring adviser: **HSBC**

Joint lead arrangers: **HSBC, Maybank, United Overseas Bank**

Best transport finance deal

Purple Chen 2011 LLC US\$135.31 million US Export-Import Bank guaranteed bonds

Sole bookrunner and structuring agent: **BNP Paribas**

Most innovative deal

Hyva Global US\$375 million senior secured notes

Joint bookrunners and lead managers: **BoAML, Goldman Sachs, Nomura, Standard Chartered Bank**