



# TRIPLE A REGIONAL AWARDS 2011

## Best Australia Deals, Best Japan Deals & Best Law Firms

The winners are ...

### **BEST AUSTRALIA DEALS**

#### **BEST EQUITY**

**Royal Wolf's A\$91.5 million IPO**

Sole lead manager, underwriter and bookrunner:

**Credit Suisse**

#### **BEST EQUITY-LINKED**

**CFS Retail Property Trust's A\$300 million convertible bond and  
A\$300 million tender offer**

Joint bookrunners, underwriters and dealer managers:

**Deutsche Bank, J.P. Morgan**

#### **BEST M&A**

**BHP Billiton's US\$15.1 billion acquisition of Petrohawk Energy Corporation**

Financial advisers: **Barclays Capital, Goldman Sachs, Scotia Waterous**

#### **BEST BOND**

**ANZ's US\$3 billion, three-tranche offering**

Joint bookrunners: **ANZ, Bank of America**

**Merrill Lynch, Citi**

#### **BEST SECURITIZATION**

**SMART Series 2011-3 Trust's A\$900 million asset-backed securities**

Joint bookrunners and lead managers: **ANZ, J.P. Morgan, Macquarie Capital,**

**Royal Bank of Scotland**

#### **MOST INNOVATIVE DEAL**

**AMP and AXA SA's A\$14.5 billion acquisition of AXA Asia-Pacific Holdings**

Financial advisers: **Deutsche Bank, Macquarie Capital, UBS**

The full write-ups on the deals and on the law firms will be published in the January 2012 issue of The Asset magazine.  
For subscription queries, please contact us at [subscribe@theasset.com](mailto:subscribe@theasset.com)

The winners will be honoured at a gala dinner on February 16 2012 at the Four Seasons Hotel, Hong Kong.  
For table bookings, please contact us at [events@theasset.com](mailto:events@theasset.com)



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## **BEST JAPAN DEALS**

### **BEST EQUITY-LINKED**

**KDDI Corporation's 200 billion yen convertible bonds**

Sole bookrunner and lead manager: Daiwa Securities

### **BEST M&A**

**Prudential's US\$4.8 billion acquisition of AIG Star and AIG Edison from AIG**

Financial advisers: **Bank of America Merrill Lynch, Barclays Capital, Goldman Sachs,**

**J.P. Morgan, Morgan Stanley, Nomura, Perella Weinberg Partners**

### **BEST BOND DEAL**

**eAccess Limited's US\$420 million and €200 million senior notes due 2018**

Joint bookrunners and lead managers: **Crédit Agricole CIB, ING, UBS**

### **BEST SECURITIZATION DEAL**

**Japan Housing Finance Agency's 514.3 billion yen mortgage-backed securities**

Joint bookrunners and lead managers: **Mitsubishi UFJ Morgan Stanley Securities,**

**Mizuho Securities, Nomura Securities**

## **BEST LAW FIRMS**

### **BEST LAW FIRM (overall)**

**Linklaters**

### **BEST CAPITAL MARKETS LAW FIRM**

**Linklaters**

### **BEST M&A LAW FIRM**

**Freshfields Bruckhaus Deringer**

### **BEST PROJECT FINANCE LAW FIRM**

**Shearman & Sterling**

### **BEST DERIVATIVES LAW FIRM**

**Linklaters**

### **BEST BANKRUPTCY LAW FIRM**

**Baker & McKenzie**

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