



# TRIPLE A REGIONAL AWARDS 2010

**Best Australia Deals, Best Japan Deals & Best Law Firms**

**The winners are ...**

## **BEST AUSTRALIA DEALS**

### **BEST EQUITY DEAL**

QR National A\$4.1 billion IPO

Financial advisers: **BAML, Rothschild, Royal Bank of Scotland**

Joint bookrunners: **BAML, Credit Suisse, Goldman Sachs JBWere, Royal Bank of Scotland, UBS**

### **BEST EQUITY-LINKED DEAL**

QBE Insurance Group US\$850 million zero coupon convertible securities due 2030

Joint bookrunners: **BAML, Royal Bank of Scotland**

### **BEST BOND DEAL**

Commonwealth Bank of Australia US\$3.5 billion multi-tranche offering

Joint bookrunners and joint lead managers: **Citi, Goldman Sachs, HSBC**

### **BEST M&A DEAL**

Shell/PetroChina A\$3.5 billion acquisition of Arrow Energy

Financial advisers: **Citi, Morgan Stanley, Rothschild, UBS**

### **BEST DEBT DEAL**

Carlyle Group and TPG Capital A\$1.55 billion leveraged loan to acquire Healthscope

Financial advisers: **BAML, Barclays Capital, Credit Suisse, Deutsche Bank, Macquarie Capital, UBS, Goldman Sachs JBWere, Lazard**

Mandated lead arrangers: **ANZ, BAML, Barclays Capital, BNP Paribas, Commonwealth Bank of Australia, Crédit Agricole CIB, Credit Suisse, Deutsche Bank, HSBC, Macquarie Capital, Mizuho Corporate Bank, Natixis, Sumitomo Mitsui Banking Corporation, Société Générale, UBS, United Overseas Bank, Westpac Banking Corporation**

### **BEST PRIVATIZATION DEAL**

A\$2.1 billion Privatization of Port Brisbane

Consortium: **Q Port Holdings, (Global Infrastructure Partners, Industry Funds Management, Queensland Investment Corporation, Tawreed Investments)**

Financial advisers: **BAML, Rothschild and Royal Bank of Scotland to Queensland state government; Macquarie Capital Advisers to Q Port Holdings**

Lead arrangers: **ANZ, Banco Bilbao Vizcaya Argentaria, BNP Paribas, Crédit Agricole CIB, National Australia Bank, Natixis, Sumitomo Mitsui Banking Corporation, West LB**

### **MOST INNOVATIVE DEAL**

Santos €1 billion hybrid securities

Joint bookrunners and joint lead managers: **Deutsche Bank, UBS**



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## **BEST JAPAN DEALS**

### **BEST EQUITY DEAL**

**Dai-ichi Life Insurance 995 billion yen global IPO**

Joint global coordinators: **Nomura, Mizuho, BAML**

Joint bookrunners (international): **Nomura International, Mizuho International,**

**Merrill Lynch International, Goldman Sachs International**

Joint bookrunners (domestic): **Nomura Securities, Mizuho Securities and Merrill Lynch Japan Securities**

### **BEST EQUITY-LINKED DEAL**

**Unicharm Corporation 70 billion yen CB**

Joint bookrunners: **Morgan Stanley, Nomura**

### **BEST M&A DEAL**

**NTT's £2.1 billion acquisition of Dimension Data**

Financial advisers: **Morgan Stanley, Mitsubishi UFJ Morgan Stanley Securities, J.P. Morgan Cazenove**

### **BEST BOND DEAL**

**SMBC €750 million, 10-year bullet lower tier 2 offering**

Joint bookrunners and joint lead managers: **BAML, Barclays Capital, Citi, Goldman Sachs**

## **BEST LAW FIRMS**

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**Linklaters**

### **BEST CAPITAL MARKETS LAW FIRM**

**Linklaters**

### **BEST DERIVATIVES LAW FIRM**

**Allen & Overy**

### **BEST M&A LAW FIRM**

**Linklaters**

### **BEST PROJECT FINANCE LAW FIRM**

**Shearman & Sterling**

### **BEST BANKRUPTCY LAW FIRM**

**Linklaters**