



TRIPLE A REGIONAL AWARDS 2010

Part 3: Equity – Best Houses & Deals

The winners are ...

Best Equity House	Winner: J.P. Morgan Other nominees: Deutsche Bank • Morgan Stanley
Best Equity-Linked House	Winner: J.P. Morgan Other nominees: Credit Suisse • Standard Chartered Bank
Best Mid-Cap Equity House	Winner: J.P. Morgan
Best Small-Cap Equity House	Winner: BAML

BEST DEALS, EQUITY

BEST EQUITY DEAL/BEST IPO

AIA Group US\$20.5 billion IPO

Joint global coordinators: **Citi, Deutsche Bank, Goldman Sachs, Morgan Stanley**

Joint bookrunners: **BAML, Barclays Capital, CIMB, Citi, Credit Suisse, Deutsche Bank, Goldman Sachs, ICBC International, J.P. Morgan, Morgan Stanley, UBS**

BEST ADR

Country Style Cooking US\$95 million IPO

Joint bookrunners: **Credit Suisse, BAML**

BEST GDR

Walsin Lihwa US\$290.3 million GDR follow-on offering

Sole bookrunner: **Citi**

BEST MID-CAP EQUITY

L'Occitane International US\$787 million IPO

Joint sponsors, joint bookrunners and joint lead managers: **CLSA, HSBC, UBS**

BEST SMALL-CAP EQUITY

Huiyin Household Appliances US\$69.3 million IPO

Financial adviser: **Rothschild**

Global coordinator: **BNP Paribas**

BEST BLOCK TRADE

Vodafone US\$6.6 billion selldown of China Mobile shares

Sole financial adviser to Vodafone: **Rothschild**

BEST SECONDARY OFFERING

XL Axiata 5.6 trillion rupiah share placement

Joint lead managers: **CIMB, J.P. Morgan, Morgan Stanley, Mandiri Sekuritas**

BEST EQUITY-LINKED DEAL

China Unicom US\$1.84 billion convertible bonds

Joint bookrunners: **CICC, Goldman Sachs, Nomura**