














# The Asset Triple A Country Awards 2012

## North Asia

### CHINA

Best bank	<b>Citi</b>  2007 2008 2009 2010 2011 2012
Best domestic bank	<b>ICBC</b>  2011 2012
Rising star domestic bank	<b>China Minsheng Banking Corporation</b>
Best foreign investment bank	<b>J.P. Morgan</b>
Best domestic investment bank	<b>CICC</b>  2009 2010 2011 2012
Best equity house	<b>CICC</b>
Best M&A house	<b>Citi</b>
Best debt house	<b>HSBC</b>
Best domestic bond house	<b>CITIC Securities</b>  2009 2010 2011 2012
Best brokerage house	<b>CITIC Securities</b>
Best deal	<b>China Development Bank CNH2.5 billion 15 years (including CNH1 billion tap) and CNH2.5 billion dual tranche 3 years and 20 years</b> Joint global coordinators (CNH1.5 billion 15 years): <b>Barclays, Citi</b> Joint bookrunners (CNH1.5 billion 15 years): <b>Barclays, Citi, Deutsche Bank, HSBC, Royal Bank of Scotland, Standard Chartered Bank</b> Sole bookrunner (CNH1 billion tap 15 years): <b>Barclays</b> Sole global coordinators (3 years and 20 years): <b>Bank of China (Hong Kong)</b> Joint bookrunners (3 years): <b>Bank of China (Hong Kong), Bank of Communications (Hong Kong), Barclays, HSBC, ICBC (Asia), Standard Bank, Standard Chartered Bank</b> Joint bookrunners (20 years): <b>Bank of China (Hong Kong), Bank of Communications (Hong Kong), Barclays, HSBC, Standard Chartered Bank</b>

### HONG KONG

Best bank	<b>HSBC</b>  2002 2003 2004 2005 2006 2007 2008 2009 2010 2011 2012
Best domestic bank	<b>Hang Seng Bank</b>  2000 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010 2011 2012
Best foreign investment bank	<b>J.P. Morgan</b>  2005 2006 2007 2008 2009 2010 2011 2012
Best domestic investment bank	<b>CCB International</b>  2010 2011 2012
Best equity house	<b>HSBC</b>  2011 2012
Best M&A house	<b>J.P. Morgan</b>
Best debt house	<b>HSBC</b>  2002 2003 2004 2005 2006 2007 2008 2009 2010 2011 2012
Best domestic bond house	<b>HSBC</b>  2009 2010 2011 2012
Best brokerage house	<b>Sun Hung Kai Financial</b>
Best deal	<b>CVC Asia Pacific US\$658 million acquisition of Hong Kong Broadband Network Limited and IDD business from City Telecom</b> Financial advisers: <b>J.P. Morgan, Standard Chartered Bank</b> Joint mandated lead arrangers and joint bookrunners: <b>BNP Paribas, Chinatrust Commercial Bank, Cr�dit Agricole CIB, DBS, GE Commercial Finance,</b>



 The symbol represents the number of consecutive years a bank has won the award

**ING Bank, J.P. Morgan, Mizuho Corporate Bank, Natixis, Sumitomo Mitsui Banking Corporation, Standard Chartered Bank, Taipei Fubon Commercial Bank, United Overseas Bank**



## **JAPAN**

Best bank	<i>No winner</i>
Best domestic bank	<i>No winner</i>
Best foreign investment bank	<b>Morgan Stanley</b>
Best domestic investment bank	<i>No winner</i>
Best equity house	<b>Morgan Stanley</b>
Best M&A house	<b>Morgan Stanley</b>
Best debt house	<b>Citi</b>
Best domestic bond house	<i>No winner</i>
Best brokerage house	<i>No winner</i>
Best deal	<b>Japan Airlines US\$8.5 billion initial public offering</b> Sole global coordinator: <b>Daiwa Securities</b> Joint bookrunners and joint lead managers for domestic tranche: <b>Daiwa Securities, Mitsubishi UFJ Morgan Stanley Securities, Mizuho Securities, Nomura Securities, SMBC Nikko Securities</b> Joint bookrunners and joint lead managers for international tranche: <b>Bank of America Merrill Lynch, Daiwa Capital Markets, Morgan Stanley</b>

## **SOUTH KOREA**

Best bank	<b>Citi</b>  <small>2003 2004 2005 2006 2007 2008 2009 2010 2011 2012</small>
Best domestic bank	<b>Shinhan Bank</b>
Best foreign investment bank	<b>J.P. Morgan</b>
Best domestic investment bank	<i>No winner</i>
Best equity house	<b>Citi</b>
Best M&A house	<b>J.P. Morgan</b>
Best debt house	<b>Bank of America Merrill Lynch</b>  <small>2007 2008 2009 2010 2011 2012</small>
Best domestic bond house	<i>No winner</i>
Best brokerage house	<i>No winner</i>
Best deal	<b>Samsung Electronics US\$1 billion bonds due 2017</b> Joint bookrunners: <b>Bank of America Merrill Lynch, Citi, Goldman Sachs, J.P. Morgan, Samsung Securities</b>

## **TAIWAN**

Best bank	<b>Citi</b>  <small>2003 2004 2005 2006 2007 2008 2009 2010 2011 2012</small>
Best domestic bank	<b>Chinatrust</b>  <small>2010 2011 2012</small>
Best foreign investment bank	<b>J.P. Morgan</b>
Best domestic investment bank	<b>Yuanta Financial</b>
Best equity house	<b>J.P. Morgan</b>  <small>2010 2011 2012</small>
Best M&A house	<b>Citi</b>  <small>2011 2012</small>
Best debt house	<b>Chinatrust</b>  <small>2009 2010 2011 2012 2012</small>
Best domestic bond house	<b>MasterLink Securities Corporation</b>
Best brokerage house	<b>Yuanta Securities</b>
Best deal	<b>TPK US\$466 million concurrent GDR and convertible bond offering</b> Joint global coordinators and joint bookrunners: <b>J.P. Morgan, Nomura</b>

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