



THE ASSET TRIPLE A Treasury, Trade and Risk Management Awards 2014

Regions: South Asia / MENA

BEST BANKS

| Region | Category | Winners |
|------------|---|------------------------|
| South Asia | Best in Treasury & Cash Management | Standard Chartered |
| South Asia | Best in Working Capital & Trade Finance | Deutsche Bank ** |
| MENA | Best in Treasury & Cash Management | Standard Chartered *** |
| MENA | Best in Working Capital & Trade Finance | Standard Chartered *** |

Country Awards

BANGLADESH

| Best in Treasury and Working Capital | | Best Service Providers | |
|--------------------------------------|--------------------|------------------------|--------------------|
| MNCs/LLCs ** | Standard Chartered | Cash Management | Standard Chartered |
| | | Trade Finance | Standard Chartered |

INDIA

| Best in Treasury and Working Capital | | Best Service Providers | |
|--------------------------------------|--------------------|---------------------------------------|-----------------------|
| MNCs/LLCs | RBS | Transaction Bank | Deutsche Bank ** |
| SMEs ** | HDFC | <i>Rising Star</i> – Transaction Bank | RBS |
| Financial Institutions ** | J.P. Morgan | Cash Management | Standard Chartered ** |
| Non-Bank Financial Institutions | Standard Chartered | Trade Finance | Deutsche Bank |
| | | Structured Trade Finance | DBS Bank |
| | | Risk Management | ICICI Bank |
| | | eSolutions Partner Bank | BNP Paribas ** |

PAKISTAN

| Best in Treasury and Working Capital | | Best Service Providers | |
|--------------------------------------|--------------------|--------------------------|-----------------------|
| MNCs/LLCs | Standard Chartered | Cash Management | Standard Chartered |
| SMEs | Standard Chartered | Trade Finance | Standard Chartered |
| Financial Institutions *** | J.P. Morgan | Structured Trade Finance | Standard Chartered ** |

SRI LANKA

| Best in Treasury and Working Capital | | Best Service Providers | |
|--------------------------------------|--------------------|-------------------------|--------------------|
| MNCs/LLCs | Standard Chartered | eSolutions Partner Bank | Standard Chartered |

* The symbol represents the number of consecutive years a bank has won the award

Winners will be celebrated at a gala dinner on April 8 2014 at the Four Seasons Hotel, Hong Kong.
For table bookings, please contact us at events@theasset.com

BEST SOLUTIONS



India

CAIRN Energy Hydrocarbons

Provider: **J.P. Morgan**

Category: **Best structured trade finance solution**

Industry: **Oil & gas**

A sizable receivables financing facility secured by parent's time deposits



TVS Logistics

Provider: **DBS Bank**

Category: **Best trade finance solution**

Industry: **Logistics**

Receivable purchase and reconciliation solution, paperless via virtual account programme on IDEAL 3.0

The Clearing Corporation of India

Provider: **RBS**

Category: **Best cash management solution**

Industry: **Financial services**

A unique set-up in which RBS acts as the settlement agent so that all USD/INR and several other currency trades on CCIL are settled.



Viom Networks

Provider: **BNP Paribas**

Category: **Best electronic banking implementation**

Industry: **Telecommunications**

Leveraging bill aggregators for client's payments to electricity boards throughout the whole of India as well as comprehensive reporting

CLP Wind Farms

Provider: **Standard Chartered**

Category: **Best cash management solution**

Industry: **Power**

Facilitating cash management needs with a pragmatic and scalable pooling solution



Morocco

Société Anonyme Marocaine de L'Industrie de Raffinage (Samir)

Provider: **Standard Chartered**

Category: **Best structured trade finance solution**

Industry: **Oil & gas**

US\$200mm two year pre-shipment financing facility secured against export cargoes of BP Oil



Euronet

Provider: **DBS Bank**

Category: **Best electronic banking implementation**

Industry: **Financial services**

Bill aggregator solution for utility payments to improve automation and reduce transaction cost



Saudi Arabia

Bahra Cable Company

Provider: **Standard Chartered**

Category: **Best trade finance solution**

Industry: **Industrial**

First Islamic structured warehouse financing transaction in the Middle East, combining an Islamic "Musawama" ownership structure with end-to-end purchase-to-sale financing solution in facility that totals USD200m



Fullerton India Credit Company

Provider: **BNP Paribas**

Category: **Best electronic banking implementation**

Industry: **Financial services**

Facilitating client's push into paperless transactions while being mindful of the limitations thereof, via payment gateway, mobile payments, electronic clearing services, post-dated cheques et cetera



United Arab Emirates

ENOC Supply & Trading LLC

Provider: **DBS Bank**

Category: **Best trade finance solution**

Industry: **Commodities**

Bank-backed buyer's credit and LC confirmation in a tight time frame



OPC Asset Solutions Private Limited

Provider: **DBS Bank**

Category: **Best trade finance solution**

Industry: **Leasing services**

Operating lease finance backed by receivables and hypothecation on leased goods, with extended tenor



Tata Power

Provider: **RBS**

Category: **Best cash management solution**

Industry: **Power**

Industry-leading remote cheque scanning solution that improves working capital and operational efficiency, along with unique partner bank and India Post tie-up for extensive reach



Oman Trading International

Provider: **DBS Bank**

Award: **Best Risk Management Solution**

Industry: **Commodities**

Financing for large value crude oil contracts with Sri Lanka, facilitated via LC confirmation and discounting of Sri Lankan bank LCs

